



BIRDSEY
GROUP



UNDERWRITING AND VALUATION ARE OUR DNA

Birdsey Group has analyzed in excess of 60,000 commercial properties totaling over \$250 billion in loan balance. Our experience enables us to be an effective partner and exceed our clients' expectations.

FINANCING PLATFORMS SUPPORTED

- Agency Origination (Fannie Mae, Freddie Mac, Freddie MAC Small Balance, HUD)
- Balance Sheet
- CMBS Origination & B-Piece
- Bridge, Preferred Equity & Mezzanine

INDUSTRY BASE

- Financial Institutions
- Standard Banks
- Investment Banks
- Servicers
- Insurance Companies
- Government Agencies
- Rating Agencies
- REITs
- Private Equity
- Debt Funds

PROPERTY TYPES

- Office
- Multifamily
- Retail
- Hospitality
- Industrial
- Mixed Use
- Student Housing
- Senior Housing
- Self Storage

Birdsey Group is a national consulting firm providing financial services and analysis, including commercial real estate loan underwriting, loan file due diligence, MAI appraisal review and third party management, as well as property and market analysis to the Real Estate Investment and Finance industries. Birdsey Group is headquartered in Atlanta, GA, with offices in Dallas, TX and Irvine, CA.

It is important to note that underwriting and due diligence are our primary businesses. Our industry discipline is a competitive advantage for Birdsey Group and ultimately a significant benefit to our clients. Underwriting and valuation are our DNA.

- Sanford Birdsey

EXCEEDING EXPECTATIONS

COMMERCIAL UNDERWRITING SERVICES

- Initial Deal Screening and Application Preparation
- File Due Diligence
- Property Financial Statement Processing, Input, and Analysis
- Property, Market, and Submarket Analysis
- Review and Summary of 3rd Party Reports
- Property Valuation Analysis
- Mortgage Credit Analysis for Underwriting, Assumptions, and Transfers
- Lease Review and Abstract Preparation
- Rent Roll Analysis
- Credit Committee Participation
- Property Inspection Services and Inspection Document Review
- ASR/Credit Memorandum Drafting

SERVICER SUPPORT SERVICES

- Property Inspections
- Loan Assumptions/Modifications
- Draw/Reserve Disbursement Review
- Rating Agency Consent Case Preparation
- Lease Consents
- Periodic Financial Analysis Review/Covenant Testing
- Surveillance Support
- Preparation and Submission of Periodic Credit Memorandums

PARTNERSHIP & PROFESSIONALISM

- Ability to utilize client's specific process, templates, forms, and information systems
- Custom services based on specific client's scope and needs across all asset types

For more information about our services or a price quote, please contact:

**404.419.2386
info@birdseygroup.com**

Corporate Office • 3340 Peachtree Road NE • Suite 200 • Atlanta GA 30326

www.thebirdseygroup.com



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